



Date	Rep	Quote #
08/21/17	Dave Como	ANEQ25828-04

**PROPOSAL FOR:** Newburgh Enlarged CSD  
 Marc Bilyou  
 124 Grand St.  
 Newburgh, NY 12550  
 United States

UC System with 8841's

Mfg. Part Number	Qty	Description	Unit List	Disc. Price	Ext.Disc. Price
<b>Newburgh CSD - UC hardware refresh and software install - Budgetary Only</b>					
<b>SRST Gateway (for up to 100 Phones)</b>					
ISR4331-V/K9	12	Cisco ISR 4331 UC Bundle, PVDM4-32, UC License, CUBEE10	\$5,000.00	\$2,500.00	\$30,000.00
SL-4330-UC-K9	12	Unified Communication License for Cisco ISR 4330 Series	\$0.00	\$0.00	\$0.00
CAB-AC	12	AC Power Cord (North America), C13, NEMA 5-15P, 2.1m	\$0.00	\$0.00	\$0.00
FL-CME-SRST-100	12	Cisco Communication Manager or SRST- 100 seat license	\$2,300.00	\$1,150.00	\$13,800.00
PVDM4-32	12	32-channel DSP module	\$0.00	\$0.00	\$0.00
NIM-2FXS/4FXO	12	2-Port FXS/FXS-E/DID and 4-Port FXO Network Interface Module	\$1,400.00	\$700.00	\$8,400.00
<b>SRST Gateway (Licenses for 200 Phones, can grow to 750 Phones)</b>					
ISR4351-V/K9	4	Cisco ISR 4351 UC Bundle, PVDM4-64, UC License, CUBEE25	\$11,000.00	\$5,500.00	\$22,000.00
PWR-4450-AC	4	AC Power Supply for Cisco ISR 4450 and ISR4350	\$0.00	\$0.00	\$0.00
SL-4350-UC-K9	4	Unified Communication License for Cisco ISR 4350 Series	\$0.00	\$0.00	\$0.00
CAB-AC	4	AC Power Cord (North America), C13, NEMA 5-15P, 2.1m	\$0.00	\$0.00	\$0.00
FL-CME-SRST-100	8	Cisco Communication Manager or SRST- 100 seat license	\$2,300.00	\$1,150.00	\$9,200.00
PVDM4-64	4	64-channel DSP module	\$0.00	\$0.00	\$0.00
NIM-2FXS/4FXO	4	2-Port FXS/FXS-E/DID and 4-Port FXO Network Interface Module	\$1,400.00	\$700.00	\$2,800.00

**PRI Gateways (can have up to 4 PRIs each)**

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ISR4431-V/K9	3	Cisco ISR 4431 UC Bundle, PVDM4-64, UC License, CUBE-25	\$14,000.00	\$7,000.00	\$21,000.00
NIM-2MFT-T1/E1	6	2 port Multiflex Trunk Voice/Clear-channel Data T1/E1 Module	\$2,200.00	\$1,100.00	\$6,600.00
PVDM4-64	6	64-channel DSP module	\$3,400.00	\$1,700.00	\$10,200.00
PWR-4430-AC	3	AC Power Supply for Cisco ISR 4430	\$0.00	\$0.00	\$0.00
PWR-4430-AC/2	3	AC Power Supply (Secondary PS) for Cisco ISR 4430	\$800.00	\$400.00	\$1,200.00
CAB-AC	6	AC Power Cord (North America), C13, NEMA 5-15P, 2.1m	\$0.00	\$0.00	\$0.00
PVDM4-64	3	64-channel DSP module	\$0.00	\$0.00	\$0.00
SL-44-UC-K9	3	Unified Communication License for Cisco ISR 4400 Series	\$0.00	\$0.00	\$0.00

### UCS Appliances

BE7H-M4-K9	2	Cisco Business Edition 7000H Svr (M4), Export Restrict. SW	\$50,084.00	\$25,042.00	\$50,084.00
BE7K-SW-10X11X-K9	2	Media (no lic) for Cisco Collaboration 10.x 11.x	\$0.00	\$0.00	\$0.00
CAB-9K12A-NA	4	Power Cord, 125VAC 13A NEMA 5-15 Plug, North America	\$0.00	\$0.00	\$0.00
VMW-VS6-FND-K9	2	Embedded License, Cisco UC Virt. Foundation 6.x (2-socket)	\$2,499.00	\$1,249.50	\$2,499.00

### UCS Appliance for DR Site

BE7M-M4-K9	1	Cisco Business Edition 7000M Svr (M4) Export Restricted SW	\$25,575.00	\$12,787.50	\$12,787.50
CAB-9K12A-NA	1	Power Cord, 125VAC 13A NEMA 5-15 Plug, North America	\$0.00	\$0.00	\$0.00
VMW-VS6-FND-K9	1	Embedded License Cisco UC Virt. Foundation 6.x (2-socket)	\$2,499.00	\$1,249.50	\$1,249.50

### Classroom Phone Replacement

CP-8841-K9=	958	Cisco IP Phone 8841	\$532.00	\$266.00	\$254,828.00
CP-8800-WMK=	958	Wall Mount Kit for Cisco IP Phone 8800 Series	\$75.00	\$37.50	\$35,925.00

### Office Phone Replacement

CP-8865-K9=	700	Cisco IP Phone 8865	\$795.00	\$397.50	\$278,250.00
CP-BEKEM=	300	Cisco IP Phone 8800 Key Expansion Module	\$490.00	\$245.00	\$73,500.00

### Conference Room Replacement

CP-8831-K9=	25	Cisco 8831 Base/Control Panel for North America	\$1,495.00	\$747.50	\$18,687.50
CP-8831-DCU-S	25	Spare Cisco 8831 Display Control Unit (DCU)	\$0.00	\$0.00	\$0.00

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<b>Replacement Analog Ports</b>					
<b>** 4 analog ports per device. Located in data closets)</b>					
VG204XM	50	Cisco VG204XM Analog Voice Gateway	\$1,295.00	\$647.50	\$32,375.00
CAB-AC	50	AC Power Cord (North America), C13, NEMA 5-15P, 2.1m	\$0.00	\$0.00	\$0.00
<b>Promotional Tool to assist with migration of Phones</b>					
L-CP-MGFX-PROMO=	1	Phone Migration Promotional SKU	\$0.00	\$0.00	\$0.00
L-SP-PRODUCT-TERMS	1	Buyer Acceptance of SolutionsPlus Terms and Conditions	\$0.00	\$0.00	\$0.00
L-CP-MGFX-RTU	1	Phone Migration Standard Splus RTU	\$0.00	\$0.00	\$0.00
<b>NEW Unity Connection Addon Licenses (VM)</b>					
UNITYCN11-K9	1	Unity Connection 11.x Software	\$0.00	\$0.00	\$0.00
UNITYCN11-STD-USR	500	One Unity Connection 11.x User - All user Features-eDelivery	\$75.00	\$37.50	\$18,750.00
LIC-SPCHVIEW-DEMO	1	SpeechView Unity Connection Demo for 50 users for 6 months	\$0.00	\$0.00	\$0.00
LIC-UC-ENC	1	UC Encryption License	\$0.00	\$0.00	\$0.00
UCXN-11X-SC-PORTS	2	Unity Connection 11.x SpeechConnect Ports	\$0.00	\$0.00	\$0.00
UNITYCN11-PAK	1	Unity Connection 11.x PAK	\$0.00	\$0.00	\$0.00
<b>Singlewire Licensing - Maintenance included</b>					
SP-INFMCST-1-1K=	1	1YR InformaCast Advance Subscription 1K Endpoints	\$17,713.00	\$10,627.80	\$10,627.80
L-SP-PRODUCT-TERMS	1	Buyer Acceptance of SolutionsPlus Terms and Conditions	\$0.00	\$0.00	\$0.00
SP-INFMCST-1-250=	3	1YR InformaCast Advance Subscription 250 Endpoints	\$4,960.00	\$2,976.00	\$8,928.00
L-SP-PRODUCT-TERMS	3	Buyer Acceptance of SolutionsPlus Terms and Conditions	\$0.00	\$0.00	\$0.00
<b>GFI Fax Maker Software + 1 Year Maintenance</b>					
FAXUNL-1Y	1	GFI FAXmaker Including 1 Year SMA Unlimited Mailboxes (4 included lines)	\$8,000.00	\$7,200.00	\$7,200.00
LUPG3-10-1Y	6	GFI FaxMaker Additional lines including up to 1 Year Support Qty 3-10	\$400.00	\$360.00	\$2,160.00
SR1402F12	1	GFI Brooktrout SR140 - 2 Channels Including 1 Year SMA	\$1,209.00	\$1,088.10	\$1,088.10
SR1408F12	1	GFI Brooktrout SR140 - 8 Channels Including 1 Year SMA	\$4,835.00	\$4,351.50	\$4,351.50

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<b>Professional Services</b>					
PS-SNY-ADV	1	UC Hardware refresh and software installation, includes Singlewire and Fax software	\$362,478.43	\$289,982.75	\$289,982.75
PS-SNY-ADV	1	Project Completion	\$121,071.75	\$96,857.40	\$96,857.40
<b>Professional Services</b>					
PS-SNY-END-III	240	Prepaid T&M Hours for Service and Support as needed	\$250.00	\$175.00	\$42,000.00
PS-SNY-PM	48	Project Management	\$175.00	\$145.00	\$6,960.00
SubTotal					\$1,374,291.05
Sales Tax					\$0.00
Shipping					\$0.00
<b>Total</b>					<b>\$1,374,291.05</b>

**Terms and Conditions:**

1. Payment terms are Net 30 days from the invoice date. This quote is valid for 30 days from the quote date.
2. Combined product and service orders will be partial billed as follows: Equipment and/or software will be invoiced upon shipment, with Net 30 day terms. Professional services will be invoiced upon completion of service delivery milestones as indicated in the Statement of Work. Ongoing support services (maintenance and/or managed services) will be invoiced upon service startup, unless monthly or other payment terms have been agreed upon prior to order placement. Customer has the option and is encouraged to provide separate orders for products and services.
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